



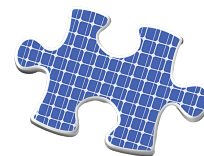
**PUTTING THE
POWER IN
YOUR HANDS!**

**SOLUTIONS FOR
SECTIONAL TITLE
GATED ESTATES**

 +27 10 020 8200

 www.brightlight-solutions.co.za

 Block 1, Northdowns Office Park,
17 Georgian Crescent, Bryanston



**BRIGHT
LIGHT**

WHO WE ARE

Bright Light specialises in providing cost effective, fully funded solar and efficient energy solutions to residential home owners, gated estates, commercial office parks, industrial clients, lodges and agricultural clients, property developers and EPC's, offering the opportunity to access cheaper cleaner energy.

We offer fully funded solar and efficient energy solutions as well as the opportunity to own the solar infrastructure.

Our investment mandate is to invest in long term solar energy projects. We engage prospective clients from start to end, including deal origination, negotiation of long-term electricity supply agreements, engineering, procurement and construction of the projects, as well as maintenance, billing and monthly performance reporting.

Our credentials include:

- » Experienced solar professionals
- » Proven track record of funding and installing small, medium and large-scale rooftop and ground-mounted solar and efficient energy projects
- » Registered member of SAPVIA (South African Photovoltaic Industry Association)
- » Fully compliant with all regulatory requirements
- » Only best-of-breed equipment (Tier 1) with panel warranties of 25+ years and inverter warranties of 20 years

Bright Light Solar VCC Ltd is a registered S12J venture capital company (FSCA license number 47804) in terms of the Income Tax Act (SARS VCC reference number VCC-0060).

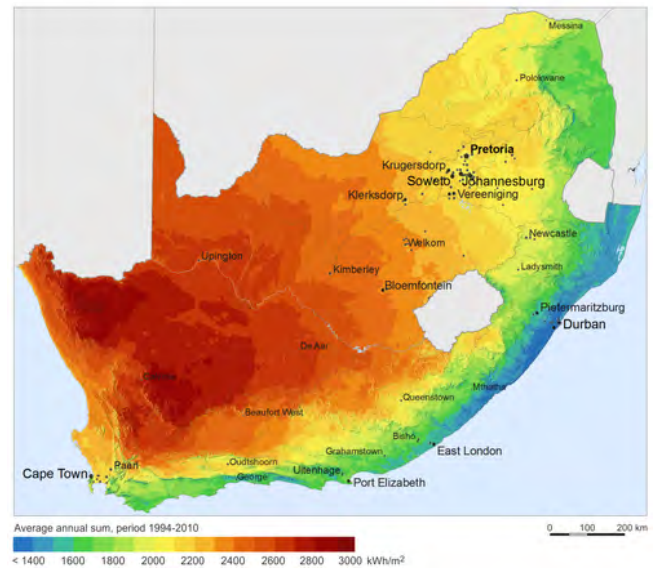
POWERING THE FUTURE

At Bright Light, we believe that we can make a positive difference to the future of South Africa, by providing unique funding solutions to clients to assist in the installation of solar and efficient energy projects on their rooftops, in their carparks, or on unutilised space on their properties.

The solar irradiation levels across South Africa, coupled with the inefficient, ineffective and expensive power alternatives, provides our clients with a significant opportunity to benefit from clean efficient solar energy as well as other efficient energy technologies.

Did you know?

Every day, enough energy from the sun hits the earth, to power all earth's energy needs for nearly 30 years. The possibilities with solar and efficient energy are endless!



WE ARE PASSIONATE ABOUT CHANGING THE WAY SOUTH AFRICANS CONSUME ENERGY

OUR VISION



To be the leading private investment fund for solar projects in South Africa.



To enable access to cheaper cleaner energy for clients across the country.



To build unique energy solutions for our clients.



To build a better future.

SOLUTIONS FOR SECTIONAL TITLE GATED ESTATES

Bright Light has funded and delivered solar and efficient energy solutions to over 120 residential and commercial gated estates over the past two years.

We offer gated estates the opportunity to benefit from cheaper, cleaner energy and deliver savings to the estate from day one. Putting the power in your hand and savings in your pocket

Our residential gated estate solutions include:

- Solar only solutions for clients looking for immediate energy savings
- Solar and battery storage solutions for clients looking for energy security
- Hot water solutions to further improve energy efficiencies and savings

Our solar and efficient energy solutions do not require any upfront capital expenditure from your gated estate, meaning that there is no need to raise special levies to cover the costs of the solar infrastructure. Not only do we fund the costs of the infrastructure, but we will also insure, monitor and maintain them at no additional cost to you.

Why choose our solution?

We fully customise our solution to fit your space and energy requirements, and our team of experts are always on-hand to attend to any queries or maintenance requirements.



Immediate savings from the first month, putting more money in your wallet



Zero capex required, maintenance and insurance costs included



Zero technology risk since there is no capital outlay



Zero regulatory risk as Bright Light carries this risk on your behalf

HOW WE DO IT

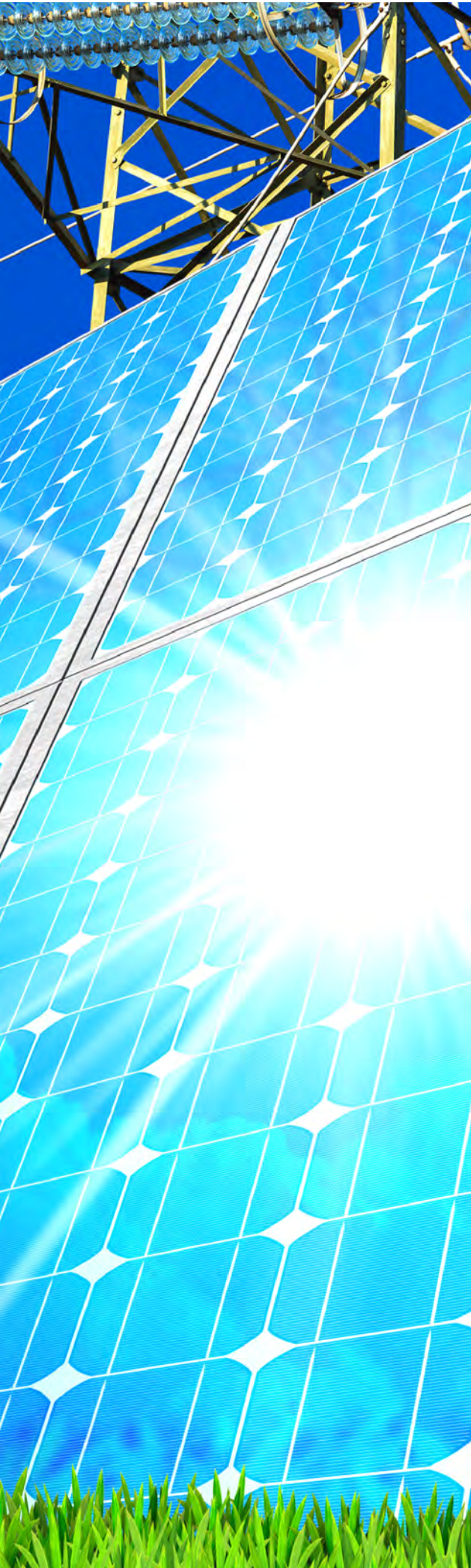
Bright Light was established in 2017. We have raised funds from private individuals, corporate entities and Trusts that were looking to invest in a greener future and utilise this funding to invest in long term solar projects. Management have invested alongside our investors.

Our funded solar offering includes the following:

- » Full 100% funding of the upfront capital expenditure requirement
- » Insuring the infrastructure over the period of the contract
- » Maintaining the infrastructure
- » Real time monitoring of the performance, to ensure full benefit passes to the client, and
- » Carport structures may be included depending on feasibility of the project

The tariff we charge to clients, if feasible, is lower than the client's current council tariff, providing them with the opportunity to purchase cheaper, cleaner energy whilst increasing property value.

We fund, insure, maintain and monitor the solar and efficient energy infrastructure and provide our clients with the opportunity to purchase cheaper, cleaner energy from us whilst providing them with energy security.



GRID TIE SOLAR SOLUTIONS

The rising price of electricity, paired with the unstable and unpredictable supply of energy in South Africa is one of the greatest challenges we face as a country. Now more than ever, Community Schemes are seeking ways to reduce electricity costs and more and more Community Schemes are turning to clean solar energy solutions.

In partnership with Sectional Title Solutions (Pty) Ltd (“STS”), Bright Light provides Community Schemes with a fully funded, installed and maintained solar utility solution. We install solar projects on rooftops, carports, or any other unused space in your Community Scheme, fully customised to your Communities energy requirements.

Our solar solutions rely on the ever-present sun, while conventional energy relies on the supply of coal, guaranteeing your Community Scheme a constant and renewable source of energy.

With our solar solution, you can expect:

- No upfront capital expenditure required, and the infrastructure is insured over the period of the contract
- Ongoing maintenance of the infrastructure is included. We offer real-time monitoring ensuring you only pay for what you use.
- Carport structures may be included depending on feasibility
- The tariff we charge is lower than the current council tariff (you save money from day one). In addition, we guarantee that our annual escalations will be 15% less than that of council's.
- Increased appeal and value of your property – making it a wise investment decision.

There is no need to raise special levies to cover these costs any more. Not only do we fund these costs, but we will also insure and maintain them at no additional cost to you.



BATTERY STORAGE SOLUTIONS

Bright Light offers a range of battery storage solutions for Community Scheme clients seeking energy independence from the grid, or who do not have access to a stable supply of energy.

Our storage solutions are designed to store energy from solar, so your Community Scheme can use it anytime they want - mitigating the effects of loadshedding and rolling power cuts. We have a variety of options and sizes to choose from depending on the feasibility and storage requirements.

How you benefit from our battery and storage solutions:

- ✓ Zero upfront capital expenditure, ongoing maintenance or insurance costs
- ✓ Fixed or variable tariff escalation options
- ✓ Cheaper, cleaner, consistent energy supply
- ✓ No regulatory or technology risk
- ✓ The ability to upgrade as new technologies are developed
- ✓ Generator integration to ensure backup energy source available (if needed)

Bright Light has assisted the several Community Scheme clients secure consistent and uninterrupted supply of clean energy for unit owners in the event of loadshedding.

HOT WATER SOLUTIONS

Bright Light has broadened its product suite to now include hot water solutions. Many of our Community Scheme clients experience problems or substantial cost inefficiencies in their existing hot water solutions. This includes:

- Corroded hot water piping
- Insufficient hot water storage
- Water temperatures too low or inconsistent
- Cost inefficient electric geysers

The cost of heating water typically accounts for a hefty 50-60% of your monthly electricity bill.

Water is an excellent store of energy and efficiently stored water that is heated with solar power will substantially reduce your monthly electricity bills.

Through our hot water solutions, water is heated centrally using solar systems that power the heat pumps and the heating in the storage tanks. We include a complete plumbing retrofit (if required) and the installation of hot and cold water meters to allow accurate, consumption-based billing.

We are able to fund all the costs related to your hot water problems, provide you with a fully funded solar energy solution and guarantee you with energy cost savings from the first month!

There is no need to raise special levies to cover these costs any more. Not only do we fund the costs of the infrastructure, but we will also insure and maintain them at no additional cost to you.

We can also assist with the generation and transmission of centrally-heated water to individual units in an estate through a ring main distribution system.

OUR RECENT PROJECTS

Comet Oaks



125 kW

Mounting Structure:
Roman Tiles

Annual Generation:
218.9 MWh*

Wonder Park

745.2 kW

Mounting Structure:
Flush Mount

Annual Generation:
1248 MWh*



Fleurenville



124.6 kW

Mounting Structure:
Flush Mount

Annual Generation:
217.1 MWh*

Malakite

78.5 kW

Mounting Structure:
Flush Mount & Fixed Tilt

Annual Generation:
133.4 MWh*



*Estimated

CONTACT US

 +27 10 020 8200

 www.brightlight-solutions.co.za

 Block 1, Northdowns Office Park,
17 Georgian Crescent, Bryanston