



www.brightlight-solutions.co.za

Block 1, Northdowns Office Park, 17 Georgian Crescent, Bryanston







WHO **WE ARE**

Bright Light specialises in providing cost effective, fully funded solar and efficient energy solutions to residential home owners, gated estates, commercial office parks, industrial clients, lodges and agricultural clients, property developers and EPC's, offering the opportunity to access cheaper cleaner energy.

We offer fully funded solar and efficient energy solutions as well as the opportunity to own the solar infrastructure.

Our investment mandate is to invest in long term solar energy projects. We engage prospective clients from start to end, including deal origination, negotiation of long-term electricity supply agreements, engineering, procurement and construction of the projects, as well as maintenance, billing and monthly performance reporting.

Our credentials include:

- Experienced solar professionals
- Proven track record of funding and installing small, medium and large-scale rooftop and ground-mounted solar and efficient energy projects
- Registered member of SAPVIA (South African Photovoltaic Industry Association)
- Fully compliant with all regulatory requirements
- Only best-of-breed equipment (Tier 1) with panel warranties of 25+ years and inverter warranties of 20 years

Bright Light Solar VCC Ltd is a registered S12J venture capital company (FSCA licence number 47804) in terms of the Income Tax Act (SARS VCC reference number VCC-0060).



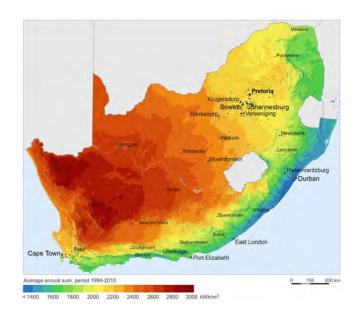
POWERING THE FUTURE

At Bright Light, we believe that we can make a positive difference to the future of South Africa, by providing unique funding solutions to clients to assist in the installation of solar and efficient energy projects on their rooftops, in their carparks, or on unutilised space on their properties.

The solar irradiation levels across South Africa, coupled with the inefficient, ineffective and expensive power alternatives, provides our clients with a significant opportunity to benefit from clean efficient solar energy as well as other efficient energy technologies.

Did you know?

Every day, enough energy from the sun hits the earth, to power all earth's energy needs for nearly 30 years. The possibilities with solar and efficient energy are endless!



WE ARE
PASSIONATE
ABOUT CHANGING
THE WAY
SOUTH AFRICANS
CONSUME ENERGY

OUR VISION



To be the leading private investment fund for solar projects in South Africa.



To build unique energy solutions for our clients.



To enable access to cheaper cleaner energy for clients across the country.



To build a better future.



SOLUTIONS FOR

COMMERCIAL & INDUSTRIAL PROPERTY OWNERS

Bright Light outlays the full capital cost, allowing commercial and industrial clients to benefit immediately from tariffs at substantially below those that they are currently paying.

Our contract ensures that Bright Light will install, maintain, insure and operate the solar or efficient energy system that will reduce your electricity bill from day one. In addition, we guarantee that our annual escalations will be 15% less than that of council's.

Bright Light offers clients the opportunity to tailor the solutions to suit your requirements. These customisations include

- The ability to determine the contract period, starting tariff and escalations
- The ability to rent out your roof and thereby increase your GLA
- The ability to install solar carports
- The ability to house the solar installation in a fully empowered vehicle to maximise your BEE procurement points
- The ability to co-invest to the extent you choose in the ownership of the renewable energy assets (T's and C's apply)
- The ability to implement large scale battery solutions to avoid the challenges of load shedding and maximise your ability of shifting your load to favourable tariffs





HOW WE DO IT

Bright Light was established in 2017. We have raised funds from private individuals, corporate entities and Trusts that were looking to invest in a greener future and utilise this funding to invest in long term solar projects. Management have invested alongside our investors.

Our funded solar offering includes the following:

- Full 100% funding of the upfront capital expenditure requirement
- Insuring the infrastructure over the period of the contract
- Maintaining the infrastructure
- Real time monitoring of the performance, to ensure full benefit passes to the client, and
- Carport structures may be included depending on feasibility of the project

The tariff we charge to clients, if feasible, is lower than the client's current council tariff, providing them with the opportunity to purchase cheaper, cleaner energy whilst increasing property value.

We fund, insure, maintain and monitor the solar and efficient energy infrastructure and provide our clients with the opportunity to purchase cheaper, cleaner energy from us whilst providing them with energy security.





GRID TIE SOLARSOLUTIONS

The rising price of electricity paired with the unstable and unpredictable supply of energy in South Africa is one of the greatest challenges we face as a country. Now more than ever, property owners need to seek out ways to cut unnecessary costs, and what better way to do this than with the implementation of clean solar energy solutions.

Bright Light is specialised to fund and manage the installation of solar projects on rooftops, carports, or any other unused space on a property. We fully customise our solution to fit your space and energy requirements, and our team of experts is always on-hand to attend to any queries or maintenance requirements.

Our solar solutions rely on the ever-present sun, while conventional energy relies on the supply of coal and adequate expertise and infrastructure to deliver electricity to millions of homes around the country.

With our solution, you can expect:

- No upfront capital expenditure
- No insurance cost for the full period of the contract
- Real time monitoring, ensuring that the development and the new owners only pay for what they use
- · Carport structures, if required
- Lower starting tariff so you experience savings from day 1
- Escalations at 15% lower than your local municipality or Eskom

What better way to enhance the attractiveness of your property, than with cheaper, greener energy.









BATTERY STORAGESOLUTIONS

Bright Light offers a range of battery storage solutions for property owners seeking energy independence from the grid.

Our storage solutions offer property owners the opportunity to mitigate the effects of loadshedding, with various alternatives and sizing to select from.

Benefits of our fully funded battery storage solutions:

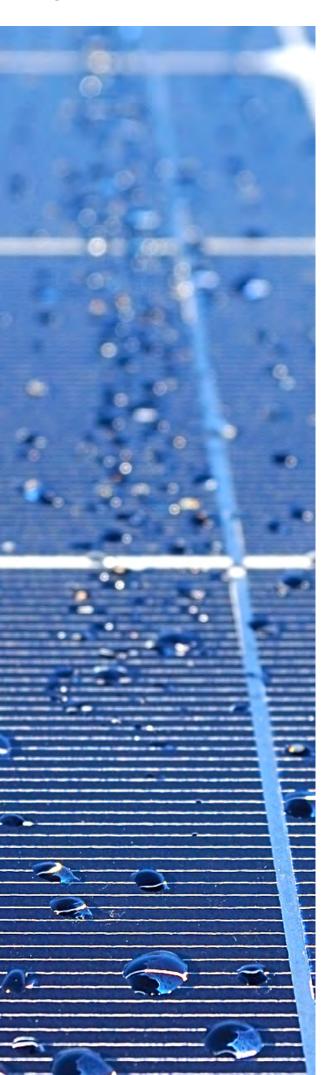
- Zero upfront capital expenditure, ongoing maintenance or insurance costs
- Fixed or variable tariff escalation options
- Cheaper, cleaner, consistent energy production
- No regulatory or technology risk
- The ability to upgrade as new technologies are developed
- Generator integration to ensure backup energy source available (if needed)

Bright Light has assisted several property owner clients obtain energy security for their properties, ensuring a constant supply of clean energy is being provided to tenants in the event of loadshedding.

We partner with our clients over the long term, providing you with attractive value add packaged efficient energy solutions for your properties to ultimately enhance the attractiveness to tenants (where your properties are rented out) and for you as the client (where properties are owner occupied).

Energy security is becoming a vital component of any business operation and what better way to enhance your property value and attractiveness to tenants, than with cleaner, cheaper energy solutions.





HOT WATER SOLUTIONS

Bright Light also includes centrally heated hot water equipment in our fully funded energy solutions for property owners, where this is required.

Water is an excellent store of energy and efficient storage of water that is heated with solar power will reduce the monthly electricity costs even further.

Our hot water solutions focus on centrally heated water with efficient storage using solar to power heat pumps. We include a full plumbing retrofit (if required) and the installation of hot and cold water meters to allow accurate, consumption based billing.

We are able to fund all the costs related to the provision of hot water to units, provide the new development with a fully funded solar energy solution and provide energy cost savings from the first month of occupation.

Not only do we fund these costs, but we will also insure and maintain the equipment at no additional cost to the property owner.

We can also assist with the generation, efficient storage and transmission of centrally-heated water by using solar to power the heat pumps.











SMART TECHNOLOGY SOLUTIONS

Bright Light has partnered with industry leading smart technology providers, to deliver value enhancing solutions to our property owner clients.

Smart Technology solutions that can be included with our fully funded efficient energy solutions include:

- · State of the art visitor management solutions
- Fibre Networks (where feasible)
- · Remote CCTV surveillance and security solutions

Bright Light can assist property owners with superfast fibre networks, installed, operated and maintained with world-class service. A fast internet connection is becoming increasingly attractive to tenants (where your properties are rented out) and for you as the client (where properties are owner occupied).

The visitor management solution is a cost-effective and user-friendly security solution that enables tenants and/or owners to control visitor access via a smartphone app or online portal. Additional features include a built-in reporting tool, bulk messaging platform and workflow management tool to accurately control visitor data.

Enjoy peace of mind and heightened security with remote monitoring of new developments through CCTV. Our smart technology partner's security and surveillance solution is pioneering the way forward in CCTV monitoring. It is controlled by professional industry-accredited personnel and provides immediate reaction to alarm incidents through public or directed IP communication to the actual site by alerting armed response emergency services and the SAPS where applicable.

Through our smart technology solutions, property owners will be able to increase the value and desirability of their properties with smart living solutions, all at no additional cost to you.





OUR RECENT PROJECTS

Super Group



953.7 kW

Mounting Structure:

Annual Generation: 1488 MWh*

Process Print Duction

60.5 kW

Mounting Structure: Flush Mount

Annual Generation: 95.7 MWh*



MidCity Markel



67.3 kW

Mounting Structure: Flush Mount

Annual Generation: 122.8 MWh*

Kempstar Mall

433.62 kW

Mounting Structure: IBR Rooftop

Annual Generation: 667.5 MWh*





